GRAND ANNIVERSARY

DOUBLE EXTRA SPECIAL. 1.00 Peruna - - - 630 1.00 Paine's Celery Com. 661/20 \$1.00 Wampole's Cod Liver Oil - - 59 1-20 1.50 Fellows' Hypophosphites - - - 990 35c Castoria - - - 170

MEDICINE DEPARTMENT	
\$1.00 Munyon's Paw-Paw 7	11
25c Thompson Lithia Tablets, 3	ş
or 5 grains	14
Buc Turbucere Times Too in	25
196 Bellationine Taxacciation	2
\$1.00 Peruna	1:1
	17
POC LIMITO Tublets	11)
\$1.00 Woodbury's Peruvian Ton-	
ic, best for catarrh, blood and	
nervousness, 1 bottle to each	17
	ú
\$1,00 Dully & Mair Williams	17
300 Trungaen mater	17
	D
11.00 Wampole's Tasteless Cod	YÜ
I lyer Oil	11
25c Rubinat Water	17
	U
the best 2-grain Online Pills.	
per dozen	3
15c best 3-grain Quinine Pills.	7
bto Brandeth Pills	11
25c Frayser Linement 1	7
50c Marjo Liniment (best	(1
	7
10c Harlem Oll	i
10c Harlem Oil	S.
cures a cold in one night	Ð

10c Soda Mint or Potash Tab-Charcoal Tablets, per box. dy 17e 15c Carter's Liver Pills 12e 12e 10c Dinks' Dyspepsia Tablets, best remedy made, 1 box to each customer 17c ic Dean's Dyspepsia Pills 15½c ic Full pound best Epsom Salts 16c 5c

-11/40 Tonic 34e
22.00 Success Alterans 81.49
25c Sodium Phosphate,
One-pound 20-Mule Team Borax (original package), per pound 1100 Stern's Wine of Cod Liver Old

DOUBLE EXTRA SPECIAL. \$1 2-Qt. Fountain Syringe, 37c

3-lb bar Castile Soap, 19 1-20 3c Witch Hazel Soap per dozen - - - 30 10c 2-grain Quinine Pills,

50c Syrup of Figs - - 180

A
710
1414
281/2
71/2
63e
1516
30e
57e
76e
1716
67%

Bottle Quinine So Beef, Wine and Iron 37c Bromo Seltzer 5c

Salts ... 5e
Salts

25c Kemp's Balsam, for cough. 18c
25c Vapor Cresoline. 1726
50c Kodol Dyspepsla Cure. 30c
50c Kestavis Personal Salve. 30c
51.00 Japanese Pile Cure. 50c
50c Resinol Salve. 10c
50c Resinol Salve. 10c
50c Resinol Salve. 30c
50c Eskay's Food 14c
51.00 Resinol Salve Index
51.00 Fed Seal Sarsaparilla, the
best for blood, rheumatism,
catarrh, kidney and liver trouble: 1 bottle to each customer 30c
50c Grove Chill Tonic 28c
50c Grove Chill Tonic 28c
51.00 Rheumaelde. 30c
51.00 Rheumaelde. 30c
51.00 Rheumaelde. 30c
51.00 Rheumaelde. 30c
51.00 Panopepton 30c
51.00 Panopepton 30c
50c Cuticura Salve 30c
50c Cuticura Salve 30c
50c Cuticura Salve 30c
51.00 Comulsion 30c
50c Cuticura Salve 30c
51.00 Comulsion 30c
50c
50c Cuticura Salve 30c
51.00 Arglor's Nervine, best for
all nerve troublé; 1 bottle to
each customer 50c
50c
50c Cuticura Salve 31.00 Taylor's Nervine, best for
all nerve troublé; 1 bottle to
each customer 10c
50c
50c Cuticura Salve 10c
50c Seidlitz Powders, ten sets in
box, per box 114c
51.00 Miles Nervine 15c
51.00 Miles Nervine 48c
52c German Malt Extract 17c
51.00 Miles Nervine 48c
52c Atwood's Bitters 17c
53c Cuticura Salve 31.00 Miles Nervine 50c
53c Atwood's Bitters 17c
53c Cuticura Salve 31.00 Miles Cuticura 50c
53c Hustow's Soothing Syrup 10c
53c Bottle White Pine Cough
Syrup 14c
53c Bottle White Pine Cough
53c Futt's Pills
51.00 Santal Midy 16c
51.00 Santal Midy 16c
51.00 Santal Midy 16c
51.00 Santal Midy 16c
51.00 Futtis Pills
51.00 Santal Midy 16c
51.00 S 50c Rubber Sponges - - 29c 15c Tooth Brush - - 7 1-20 All Mail and Express Orders 10

Packed and delivered to freight and express offices in Richmond FREE OF CHARGE.

1 10 10
37e
3314c
:15160
14c
Gue
S140
64140
Blee
33140
16e
19e
14%e
71/20
17e
6e
42e
To pay of the
Se
10%€
17c
63c
17e
151/60

kidney remedy made	63e 17e
adults	15160
SOAP DEPARTMENT.	
3c Witch Hazel Soap, per cake,	1c
50c Imported, 3-bar Green Cas-	
tile Soap	191%c
25c. Packer's Tar Soap	14140
15c Pear's Unscented Soap	1116e
5c Pure Palm Soap, 2c per cake,	WE
per dozen	22c
(Only 1 doz. to a customer.)	
25c Roger and Gallet Soap, all	
odors	184
\$2.00 Houbigant's Ideal Soap . \$	1.,00
5c Fairy Floating Toilet Soap,	40
25c Cuticura Soap	161/20
10c Casmo Buttermilk Soap	lie lie
5c Carbolic Soap	ne
5c Greater New York Soap, 2c	
per cake, per dozen	21c
10c Craddock's Blue Soap	01/2C
15c Munyon's Witch Hazel Soap,	40
10c Amour's Shaving Soap	1716e
25e William's Shaving Stick	1716e
25c Pear's Shaving Stick	1,720
10c Pure Witch Hazel Soap, per	40
cake	ie
5c Ivory Soap	De
25c Cuticle Skin Soap	o.c.
25c Schaffer's Medicated Green	
Soap, good for all skin trou-	11e
bles	THE SAME
per cake 2 for	5e

MEDICINE DEPARTMENT	T,
50c Doane's Kidney Pills 50c California Syrup of Figs	37e
50c Scott's Emulsion	35%0 14e
tion	60e 814e 6414e
\$1.00 Lambert's Listerine 10c Malena Salve 50c Kilmer's Swamp Root	33½e
25c Mentholatum	10e 19e 14%e
10c Frog in the Throat 25c Warner's 3-grain Lithia	7½e
Tablets	6e 42e
15c Cascara Chocolate, for con- stipation	Se 10%e
25c Morse's Indian Root Pills \$1.00 Marsh Root, best liver and	17e
25c Pabst Malt Extract 25c Virginia Worm Killer, best	17e
ever made for children and adults	1516e
SOAP DEPARTMENT.	
3c Witch Hazel Soap, per cake,	1c

ALWAYS

SPECIAL

SALE

household word, and OUR system is praised by all.

MEDICINE DEPARTMENT. 50c Angler's Petroleum Emul-

\$1.00 Hooper's Tasteless Cod Liver Oil 63e

| 1.00 | Hooper's | Instelless | Collection | Collection

SOAP DEPARTMENT.	
Se Witch Hazel Soap, per cake,	1c
50c Imported, 3-bar Green Cas-	T 491/
tile Soap	19%e
25c. Packer's Tar Soap	D140
15c Pear's Unscented Soap	17750
5c Pure Palm Soap, 2c per cake,	22e
(Only 1 doz. to a customer.)	
25c Roger and Gallet Soap, all	
odors	184
\$2.00 Houbigant's Ideal Soap . \$	
5c Fairy Floating Toilet Soap,	4c
25c Cutterra Soan	1616c
25c Cuticura Soap	151/4C
25c Carbolic Soap	De
5c Greater New York Soap, 2c	
per cake, per dozen	21c
10c Craddock's Blue Soap	01/2C
15c Munyon's Witch Hazel Soap,	De
10c Amour's Shaving Soap	4e
25c William's Shaving Stick	1716e
"5c Pear's Shaving Stick	1716e

PERFUME DEPARTMENT.
Tragle's Violets of Virginia, the most lasting perfume on the market; used by people of refinement for over ten years; one drop equal to ten drops of the ordinary kind (only 2
ounces to each customer; bring bottle), per ounce 27e
bottle
25c Good Perfume, in fancy box Sc
eard
\$2.00 Houbigant's Ideal Ex- tract, per ounce \$1.43
\$3.25 Houbigant's ideal Sachet Powder\$2.60
\$1.00 Houbigant's Ideal Tollet Water, per ounce 69e
75c Wordworth's Violets of Sic- lly, per ounce 55e
60c Wordworth's Blue Lillies, per ounce
\$1.00 Roger and Gallet Vera Violette, per ounce 55e
DOMEN DEDARTMENT

Violette, per dance	á
BRUSH DEPARTMENT.	
10c Tooth Brushes	1
15c Tooth Britshes, 4 rows, imported	7
25c Tooth Brushes 1	1
35c Tooth Bruch (the Tragle) 11	,
50c Tooth Brush the Tragle), every one warrant d not to lose the bristles	
15e Whist Broom 8	3
35c Solid back good bristle Hair Brushes, 1 to each cus- tomer 2	ı
25c Clothes Brushes 15	
35c Shaving Brushes 17	
10c Nail Brushes	
15c Bath Scrubs	
35c Prophylactic Tooth Brushes, 25	
With each of our 29c brushes Tragle) we will give a small size pr age of Sozodont liquid and pow	(

5c Best Porto Rico Cigars, 3 for 10c Best Pittsburg Stogles, 4 for. 5c 25c Best Pipes 19c 15c Good Pipes 9c

PERFUME DEPARTMENT.
Tragle's Violets of Virginia, the most lasting perfume on the market; used by people of re-
one drop equal to ten drops
of the ordinary kind (only 2 ounces to each customer; bring bottle), per ounce 276
bottle
25e Good Perfume, in fancy box Se
eard
\$2.00 Houbigant's Ideal Ex- tract, per ounce \$1.43
\$3.25 Houbigant's Ideal Sachet Powder\$2.60
\$1.00 Houbigant's Ideal Tollet Water, per ounce 69e
75c Wordworth's Violets of Sic- ily, per ounce 55c
60c Wordworth's Blue Lillies, per ounce
\$1.00 Roger and Gallet Vera Violette, per ounce 55e

We originated the Tragle "System" of selling "Patent Medicines" and everything in the "Drug Line" at "Cut Prices," Saving you 30 per cent. to 40 per cent. on the "Dollar." This Year, as usual, we will celebrate this occasion by maing our "SEVENTH GRAND ANNIVERSARY SALE" the "greatest sale" ever known in the drug business. Beginning TO-MORROW MORNING, January the 18th, and continuing all the week, we will put on sale \$10,000 worth of "Patent Medicines," Toilet Articles, Rubber Goods, Perfumes, Soaps, Brushes, Cigars, etc., at prices never before heard of. To prevent the druggists and other merchants buying our stock at these extremely low prices, we will have to make the limit only two (2) articles of a kind to each customer. Bring this "List" with,

you, with the articles you wish MARKED. Mail and telephone orders will receive our prompt attention. Our "PRESCRIPTION DEPARTMENT," in charge of "John L. Ridenour," is ONE YEAR OLD. In the past twelve months we have filled over 6,000 prescriptions. We have saved the people of Richmond over \$20,000 each year. We have the endorsement of physicians, ministers, business men, and especially the ladies. It is the People's Store. The word "Tragle" is a

Violette, per ounce	50
BRUSH DEPARTMENT.	
10c Tooth Brushes	4
15c Tooth Brushes, 4 rows, im-	7
25g Tooth Brushes	11
35c Tooth Bruth (the Tragle) 1	LD
50c Tooth Brush the Tragle), every one warrant I not to lose the bristles	20
15e Whist Broom	8
35c Solid back good bristle Hair Brushes, 1 to each cus-	21
tomer	10
	17
10c Nall Brushes	-1
25c Nail Brushes	17
inc Bulb Scribs	1)
35c Prophylactic Tooth Brushes,	4131
With each of our 29c brushes Tragle) we will give a small size p	pa

CIGAR DEPARTMENT.

TOILET GOODS DEPARTMEN	T.
	le l
25c Nail Clippers	40
50c Heavy Hard Rubber, 9 In.	
25c Heavy Bard Rubber, 8 in.	rg .
COMID)e
LONGO	Se
	U½e
	314e
	Se .
\$1:00 Hooper's Hair Restorer, the best and most pleasant hair grower made 56	
25c Holmes' Frostilla 1	
25c Mennen's Talcum Powder., 1:	
Wash, money refunded if not the best on the market; 1 bot-	
tle to a customer If	
50c Parker's Hair Balsam 32	U
perfumed	314c
35c Quinine Hair Tonic, a good hair grower)a
- Control of the cont	400 MINUSTER ST

TOILET GOODS DEPARTME	NT.
5c Wampole's Formalold Tooth	
Paste N	176
Carwood's Violet Water	
(fancy bottle)	17c
oc Garwood's Perfumed Violet	M. Lower
Charms	100 100
5c Gentlemen's Barber Combs	100
ic Gentlemen's Barber Combs	300
De Pompelan Massage Cream	
e Freeman's Face Powder	150
5c Nail Polishers	
c Levy La Blanche Face Pow-	
der	
der Puff	17c
(tin box)	37e

RUBBER GOODS DEPARTMENT. \$1.00 Pure Rubber 2-quart hot

TRUSS AND BELT DEPARTMENT.

Our Truss Department is the most complete in the city; we can fit anybody. Our expert fitter will be glad to show you

COFFEE AND TEA DEPARTMENT.

Sc Gray's Mocha and Java Coffee; a regular 25c Coffee; makes a delightful cup; only one pound to each customer... 75c Gray's Coffee, two and a half pounds in air-tight tin cans cans 00c Gray's Mixed Breakfast Tea, a regular 60c Tea, in one-half pound tin cans.....

> THE STORE THAT IS Always Busy.

DOUBLE EXTRA SPECIAL

Pinkham's Compound, 65 1-20 Tragle Headache Tablets, 41-20 Munyon's Paw-Paw - - 710 Cuticura Soap - - - 16 1-20 Alcock's Plasters - - 8 1-20

MISCELLANEOUS DEPARTMENT. \$2.00 Safety Razors, complete.... 98e 10c Whittemore's Shoe Polish, 5½c

16c 8-ounce bottle Machine Oll .. 4c 60c one pound Best Bon-Bon

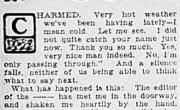
12½e 7e 7½e 10e 17e 9e

DOUBLE EXTRA SPECIAL.

1 Quart Best Double Distilled Witch Hazel Extract, One qt. to a customer, (Bring Bottle) - - - 196 25c 4-oz. bottle Best Extracts Vanilla, Lemon, Paregoric. Jamaica Ginger, Peppermint, Only 2 bottles to a 121c 35c 1-lb Gray's Mochaand Java Coffee, per pound, only 1b. to a customer, . . 19c

SOME REMARKS ON BEING INTRODUCED.

JEROME K. JEROME.



falls, neither of us being ...
What to say next.
What has happened is this: The editor of the —— has met me in the doorway, and shaken me heartily by the hand.
"So glad you were able to come," he has said: "Some friends of mine here, very sanzious to meet you." He has bustled me across the room. "Delightful people.

"So giad you were able to come," he has said; "Some friends of mine here, very anxious to meet you." He has bustled me across the room. "Delightful people. You'll like them—have read all your books." He has brought me up to you, and presented me. We have exchanged the customary commonplaces; and you are waiting for me to say something clever, original, and tactful! And I don't know whether you are Presbyterians or Mormans, Protectionists or Free Traders; whether you are engaged to be married or have lately been divorced.

A friend of mine adopts the sensible plan of always providing you with a short history of the person to whom he is about to lead you. "I want to introduce you to a Mrs. Jones," he whispers; "clever woman, Wrote a book two years ago. Forgot the name of it—something about twins. Keep away from sausages—father Tan a pork shop in the Borough. Husband on the Stock Exchange. Keep off coke—unpleasantness about a company. You'll get on best by sticking to the book. Lot in it about platonic friendship. Don't seem to be looking too closely at hergot a slight aquint she doesn't like netled." By this time we have reached the lady, and he introduces one as a friend of his simply dying to know her. "Wants to talk to you about your book" he explains; "Disagrees with you entirely on the subject of platonic friendship, fure you'll be able to convince him." It saves us both a deal of trouble. I start at once on platonic friendship, and ask her queetions about twins; avoiding sausages and coke. She thinks me a most interesting man; and I am less bored than otherwise I might be.

**HAVE sometimes thought it would be a serviceable device if in society we



relations. They are very pleasant. They try to put him at his case. But he feels instinctively that they are disappointed with him. I remember when a very young man attending a party at which a famous American humorist was the chief guest. I was gtanding close behind a lady who was talking to her husband. "He doesn't look a bit funny." said the lady. "Great Scott," answered her husband; "How did you expect him to look? Did you think he would have a red nose and a patch over one eye?" "Oh, well, he might look funnier than that, anyhow?" retorted the lady, highly dissatisfied; "It isn't worth coming for." We all know the joke that F. C. Burnand tells against himself of the hostess, who, leaning across the table during the dessert, requested to know if he would mind whether you are engaged to be mairrout or have backly been divorce the sensible plan of always providing you with a short history of the person to whom he is about to lead you. "I want to introduce you to a Mrs. Jones," he whispere: ("Journal of always providing you with a shout to lead you." I want to introduce you to a Mrs. Jones, "In whispere a book two years ago. Proget the name of it-something how the providing the providing you with a shout twins. Keep away from sausance—father band on the Stock Exchange. Keep alway from sausance—father band on the Stock Exchange. Keep alway from sausance—father band on the Stock Exchange. Keep alway from sausance—father band on the Stock Exchange. Keep alway from sausance—father get a slight situlat she doesn't like no elect." By this time we have reached ing to the late Lord Beaconsaled with a summing man, and before he come I will be bound to the block of the block of the proper will be able to convince him." It gives in the block of the samply dying to know her. "Wants to talk to you about your book to give a block of the bl sert, requested to know if he would mind saying something funny soon, because the dear children were waiting to go to

have been worth something to have met so sensible a woman. An author introduced to people who have read, or who say that they have read his books, feels always like a man taken for the first time to be shown to his future wife's relations. They are very pleasant. They try to put him at his case. But he feels instinctively that they are disappointed with him. I remember when a very young man attending a party at which a famous American humorist was the chief guest. I was gtanding close behind a lady who was talking to her husband. "He doesn't look a bit funny." said the conversation is difficult and dangerous. I came up to me once at the Mansion House. "Would you mind changing function who was a famous amateur bicycle champion—they have him still, but he has come down to a motor car. In sporting circles I was allow a motor car. In sporting circles I was not so bad as that of a friend of mine, a doctor. He married a wildow hidy to a musical "At public dinners, where you take your adountances than she knew. My friend spoke first. "Say, Mrs. Dash?" The butter did not wait for more but shouled out: "Mr. and Mrs. Dash?" "My dear, only circled with the doesn't look a bit funny." said the conversation is difficult and dangerous. I friend of minc, a doctor. He married a leading actress and was known ever afterwards as "Miss Blank's husband." At public dinners, where you take your seat for the evening next to some one you have possibly never met before and are never likely to friest again, finding conversation is difficult and dangerous. I remember talking to a lady at a Vagabond Club dinner. She asked me during the course of the evening—with a light laugh, as I afterwards recollected—what I thought candidly of the lust book of a certain celebrated authoress. I told her and a coldness sprang up between us. She was the celebrated authoress. She had changed her place so as to avoid sitting next to another lady novelist, One has to change one's place sometimes on these occasions. A newspaper man



They differer on the question of platonic friendship,



It's so awkward. They put me

plumber, the first man that comes into the drawing room has got to be a plumber. He is not allowed to point out that he never was a plumber; that he doesn't look like a plumber; that no one, not a blithering idiot, would mistake him for a plumber. He has got to be shit up in the bath room and have water poured over him just as if he were a plumber—a stage plumber, that is. Not till right at the end of the last act is he permitted to remark that he happens to be the new ourate. I sat out a play once at which most people laughed. It made me sad. A dear old lady entered towards the end of the first act. We knew she was somebody's aunt. Nobody can possibly mistake the stage aunt—except the people on the stage. They, of course, mistook her for a circus rider, and shut her up in a cupboard. It is what cupboards seem to be reserved for on the stage. Nothing is ever put in them except the hero's relations. When she wasn't in a cupboard she was in a clothes basket or tied up in a curtain. All she need have done was to hold on to something while she said to the hero: 'If you'll stop shouting and jumping about for just ten seconds and give me a chance to observe that I am your maiden aunt from Devonshire, all this tomfoolery can be ayolded. That would have ended it. As a matter of fact that is what did end it, at five minutes past eleven. It never occurred to her to say it before.

In real life I never knew but one case where a man suffered in silence—unhim for a plumber. He has get to be shut up in the bath room and have water

N real life I never knew but one case where a man suffered in silence—unpleasantness he could have ended with a word—and that was the case of the late Corney Grain. He had been en-

gaged to give his entertainment at a country house. The lady was a nouvelle riche of snobbish instincts. She left instructions that Corney Grain when he arrived was to dine with the servants. The butler who know better, apologized. but Corney was a man not easily disconcerted. He dined well, and after dinder, rose and addressed the assembled company. "Well, now, my good friends," said Corney, "If we have all finished, and if you are all agreeable, I shall be pleased to present to you my little show." The servants cheered. The plane was dispensed with. Corney contrived to amuse his audience ve., well for half an hour without it. At ten 'clock came down a message: would Mr. Carney Grain kindly come up into the drawing room. Corney went. The company in the drawing room were waiting seated. "We are quite ready," Mr. Grain," remarked the hostess. "Ready for what?" demanded Corney. "For your entertainment," answered the hostess. "But I've given it already," explained Corney; "and my engagement was for one performance only." Given it. Where? When?" "An hour ago, downstairs." "But this is nonsense," exclaimed the hostess. "its seemed to me somewhat extraordinary," Corney replied, "but it has always been my privilege to dine with the company I am asked to entertain. I took it you had arranged a little treat for the servants. And Corney left to catch his train.

A NOTHER entertainer told me the following story, although it was a joke against himself. He and Corney Grain were sharing one summer a cottage on the river. A man called early one day to discuss affairs, and was talking to Corney in the parlor, which was on the ground floor. The window was open. The other entertainer—the man who told me the story—was dressing in the room above. Thinking he recognized the voice of the visitor below, he leant out of his bedroom window to try to hear better. He leant too far and dived head foremost into a bed of flowers, his bare legs—and only his bare legs—showing through the open window of the parlor. "Good graclous," exclaimed the visitor, turning at the moment and seeing a pair of wriggling legs above the window sill: "who's that?" Corney fixed his eye-glass and strolled to the window. "Oh it's only Whathisname," he explained; "Wonderful spirits. Can be funny in the morning." Corney Grain were sharing one summer

Snome to Journe